

# FINANCIAL HIGHLIGHTS

## Turnover £m (6 months)

1,025.8	1,036.4	1,094.9	1,093.0	1,192.7	1,550.0
Dec 03 UK GAAP†	June 04 IFRS**	Dec 04 IFRS**	June 05 IFRS	Dec 05 IFRS	June 06 IFRS



## Profit from operations\* £m (6 months)

215.4	236.1	261.9	251.8	276.0	309.1
Dec 03 UK GAAP†	June 04 IFRS**	Dec 04 IFRS**	June 05 IFRS	Dec 05 IFRS	June 06 IFRS



## Profit before tax\* £m (6 months)

200.8	219.6	248.4	234.9	260.5	271.5
Dec 03 UK GAAP†	June 04 IFRS**	Dec 04 IFRS**	June 05 IFRS	Dec 05 IFRS	June 06 IFRS



## Unit sales (6 months)

6,601	6,058	6,302	5,954	6,682	8,226
Dec 03	June 04	Dec 04	June 05	Dec 05	June 06



## Return on average capital employed\* % (12 months average)

25.5	28.5	30.6	30.0	28.8	25.0
Dec 03 UK GAAP†§	June 04 IFRS**	Dec 04 IFRS**	June 05 IFRS	Dec 05 IFRS	June 06 IFRS



## Basic earnings per share\* Pence (June 6 months, December 12 months)

86.8	53.5	113.5	56.2	118.4	64.4
Dec 03 UK GAAP†	June 04 IFRS**	Dec 04 IFRS**	June 05 IFRS	Dec 05 IFRS	June 06 IFRS



† Comparatives for 2003 are prepared on previous UK GAAP.

\* 2006 figures stated before reorganisation costs, comparatives for 2003 shown before goodwill amortisation.

§ Comparatives for 2003 are restated for the effects of UITF 38 (Accounting for ESOP trusts).

\*\* Comparatives for 2004 are restated on IFRS GAAP.